

Arabian Cement Achieves 35% EBITDA Margin in 1Q2025, Driven by Strong Local Sales and Higher Prices

Key Financial Highlights in 1Q 2025

Revenue	Cash Gross Profit	EBITDA	Net Profit
EGP 2,526 MN	EGP 978 MN	EGP 885 MN	EGP 588 MN
▲ 32% Y-o-Y	▲ 66% Y-o-Y 39% Margin	▲ 70% Y-o-Y 35% Margin	▲ 291% Y-o-Y 23% Margin

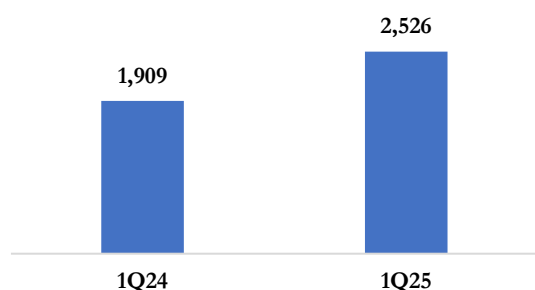


Results in a Nutshell

June 2025 | Cairo | Arabian Cement Company (ARCC.CA on the Egyptian Exchange), a leading Egyptian cement producer reported its results for 1Q2025.

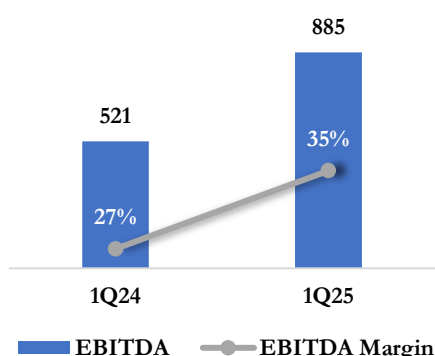
The following are our comments for the 1Q2025.

Revenue (EGP MN)



Arabian Cement revenue raised by 32% in 1Q2025, reaching EGP 2,526 million, compared to EGP 1,909 million in 1Q2024. Local revenues experienced significant increase by 80%, while export revenues declined by 20% compared to the same quarter last year. Revenue per ton rose by 65% year-on-year to EGP 2,262, up from EGP 1,372 in 1Q2024. Sales volume totaled to 1,116K tons which represents 20% decrease, comprising 736K tons of local cement sales, 280K tons of clinker exports, and 100K tons of cement exports.

EBITDA (EGP MN)

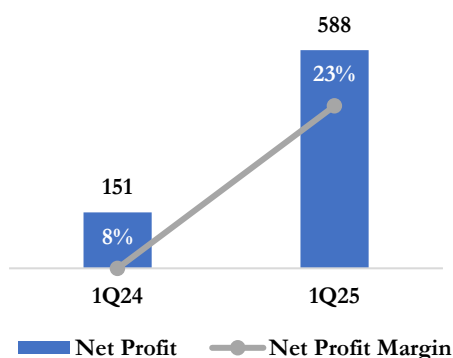


Cash costs for 1Q2025 stood at EGP 1,548 million, compared to EGP 1,319 million in 1Q2024 reflecting a 17% increase. Cash cost per ton rose by 46% year-on-year to EGP 1,386, up from EGP 948 in the same period last year.

Cash gross profit surged by 66% year-on-year to EGP 978 million in 1Q2025, compared to EGP 590 million in the comparable period, and rose by 22% quarter-on-quarter. Cash gross profit margin reported 39%, up from 31% in the prior year and 35% in 4Q2024.

SG&A expenses for 1Q2025 amounted to EGP 96 million, with an SG&A-to-Sales ratio of 3.8%.

Net Profit (EGP MN)



EBITDA for 1Q2025 climbed 70% year-on-year to EGP 885 million, compared to EGP 521 million in 1Q2024, yielding an EBITDA margin of 35% in 1Q2025.

Net profit for the quarter recorded EGP 588 million, up from EGP 151 million in 1Q2024, achieving a net profit margin of 23% for the period.

Financial KPI	Unit	1Q2025	1Q2024	Y-o-Y Variance
Local Revenues	MM EGP	1,799	1,002	80%
Export Revenues	MM EGP	727	907	-20%
Total Revenues	MM EGP	2,526	1,909	32%
Rev/Ton	EGP	2,262	1,372	65%
Cash Cost	MM EGP	1,548	1,319	17%
Cash Cost/Ton	EGP	1,386	948	46%
Cash Gross Profit	MM EGP	978	590	66%
Cash Gross Profit Margin	PCT	39%	31%	8%
Other Income	MM EGP	3	2	82%
EBITDA	MM EGP	885	521	70%
EBITDA/Ton	EGP	792	375	111%
EBITDA Margin	PCT	35%	27%	8%
COGS/Sales	PCT	61%	69%	-8%
SG&A	MM EGP	96	70	38%
SG&A/Sales	PCT	3.8%	3.7%	0%
FX Loss	MM EGP	-25	-244	-90%
D&A	MM EGP	65	60	9%
Net Profit	MM EGP	588	151	291%
Net Profit Margin	PCT	23%	8%	15%

ACC Sales volumes	Unit	1Q2025	1Q2024	Variance %
Local Sales Volume	K Tons	736.1	651.5	13%
Cement Exports Volume	K Tons	100.3	20.5	389%
Clinker Export volume	K Tons	280.3	719.3	-61%
ACC Total Volumes	K Tons	1,116.7	1,391.3	-20%
Total Export	K Tons	380.6	739.8	-49%

ACC Production Indicators	Unit	1Q2025	1Q2024	Variance %
Clinker Production	K Tons	908.6	887.2	2%
Clinker Utilization Rate	PCT	87%	84%	2%
Cement Production	K Tons	868.8	663.6	31%
Cement Utilization Rate	PCT	74%	56%	17%

Market Overview	Unit	1Q2025	1Q2024	Variance %
Cement Domestic Sales	K Tons	12,716.2	11,646.5	9%
Clinker Export Sales	K Tons	2,049.3	2,706.5	-24%
Cement Export Sales	K Tons	2,660.1	924.7	188%
Total Export Sales	K Tons	4,709.4	3,631.2	30%



About Arabian Cement Company

Arabian Cement Company (ACC) was first established in 1997 by a group of Egyptian entrepreneurs, who aspired to establish a leading Egyptian cement company. The cement factory is in the Suez Governorate. It has a capacity of 5MM tons of first quality cement, approximately 6% of Egypt's production capacity. ACC is held by Cementos La Union, a Spanish investor with 60% stake, 12.5% held by Sadek El Sewedy, 11.6% is held by El Bourini family, and 15.9% is traded on the EGX. Its brand "Al Mosallah" enjoys undisputed prestige and is considered among the best cements produced in Egypt. For further information, please refer to www.arabiancementcompany.com

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